

ATLANTA, GEORGIA

REPORT ON AUDITS OF FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

STANDUP FOR KIDS INDEX TO FINANCIAL STATEMENTS DECEMBER 31, 2016 AND 2015

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Jones and Kolb Certified Public Accountants Atlanta, Georgia

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors StandUp For Kids Atlanta, Georgia

We have audited the accompanying financial statements of StandUp For Kids (a nonprofit organization) (the "Organization"), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of StandUp For Kids as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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STANDUP FOR KIDS STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2016 AND 2015

ASSETS

		2016	2015
CURRENT ASSETS			
Cash	\$	669,969	\$ 560,579
Restricted cash		311,636	286,265
Contributions receivable		168,950	133,909
Prepaid expenses		13,203	15,983
Total current assets		1,163,758	996,736
PROPERTY AND EQUIPMENT, NET		1,762	6,304
DEPOSITS AND OTHER ASSETS		29,435	27,778
Total assets	\$	1,194,955	\$ 1,030,818
LIABILITIES AND NET AS	SSET	<u>rs</u>	
	,	2016	2015
CURRENT LIABILITIES			
Accounts payable and accrued expenses	\$	1,011	\$ 28,073
Total current liabilities		1,011	28,073
NET ASSETS			
Unrestricted			
Undesignated		924,018	702,658
Board designated		158,937	138,937
Total unrestricted		1,082,955	841,595
Temporarily restricted		110,989	161,150
Total net assets		1,193,944	1,002,745
Total liabilities and net assets	\$	1,194,955	\$ 1,030,818

The accompanying notes to financial statements are an integral part of these statements.

STANDUP FOR KIDS STATEMENTS OF ACTIVITIES AND NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016			2015
CHANGE IN UNRESTRICTED NET ASSETS REVENUE AND SUPPORT				
Individual contributions	\$	323,010	\$	279,425
Foundation contributions	Ψ	199,989	Ψ	73,026
Business contributions		211,222		189,606
Other contributions		214,405		319,080
In-kind contributions		328,558		376,919
Special event revenue		27,741		77,937
Direct costs of special events		-		(9,769)
Other income		4,531		7,727
Total revenue and support		1,309,456		1,313,951
NET ASSETS RELEASED FROM DONOR				
RESTRICTIONS		117,812		99,741
Total unrestricted revenue and support		1,427,268		1,413,692
EXPENSES				
Program services		964,483		1,004,497
Management and general		102,193		85,286
Fundraising		119,232		103,550
Total expenses		1,185,908		1,193,333
Change in unrestricted net assets		241,360		220,359
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS				
Restricted contributions		67,651		101,135
Net assets released from donor restrictions		(117,812)		(99,741)
Change in temporarily restricted net assets		(50,161)		1,394
CHANGE IN NET ASSETS		191,199		221,753
NET ASSETS, BEGINNING OF YEAR		1,002,745		780,992
NET ASSETS, END OF YEAR	\$	1,193,944	\$	1,002,745

The accompanying notes to financial statements are an integral part of these statements.

STANDUP FOR KIDS STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2016

	Program Services	nagement d General	Fu	ndraising	<u>E</u>	Total Expenses
Specific assistance	\$ 453,683	\$ -	\$	-	\$	453,683
Salaries and wages	197,960	46,178		85,923		330,061
Occupancy	195,468	17,676		10,166		223,310
Professional fees	27,578	19,355		_		46,933
Fundraising	-	-		18,093		18,093
Office expense	12,144	4,902		476		17,522
Insurance	12,681	3,778		793		17,252
Communications	12,723	1,466		693		14,882
Payroll taxes and fees	10,377	2,767		692		13,836
Conferences and meetings	11,509	639		639		12,787
Miscellaneous	9,101	1,823		412		11,336
Travel	8,043	626		268		8,937
Depreciation	3,179	1,135		228		4,542
Dues and subscriptions	2,334	311		467		3,112
Repairs and maintenance	2,758	306		-		3,064
Postage and shipping	2,729	161		152		3,042
Printing	1,678	891		52		2,621
Advertising and public relations	538	 179		178		895
Total expenses	\$ 964,483	\$ 102,193	\$	119,232	\$	1,185,908

The accompanying notes to financial statements are an integral part of this statement.

STANDUP FOR KIDS STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2015

		rogram ervices	nagement General	Fu	ndraising	<u> </u>	Total Expenses
Specific assistance	\$	527,581	\$ -	\$	-	\$	527,581
Salaries and wages		176,530	41,013		78,450		295,993
Occupancy		190,788	14,611		9,904		215,303
Professional fees		24,636	7,740		_		32,376
Fundraising		-	-		10,106		10,106
Office expense		10,966	5,323		435		16,724
Insurance		15,610	4,695		976		21,281
Communications		8,561	1,009		492		10,062
Payroll taxes and fees		8,306	2,215		554		11,075
Conferences and meetings		663	37		37		737
Miscellaneous		12,197	3,744		728		16,669
Travel		4,933	384		164		5,481
Depreciation		4,925	1,759		351		7,035
Dues and subscriptions		4,641	619		928		6,188
Repairs and maintenance		7,473	830		-		8,303
Postage and shipping		5,488	709		326		6,523
Printing		999	531		31		1,561
Advertising and public relations		200	67		68		335
Total expenses	\$ 1	1,004,497	\$ 85,286	\$	103,550	\$	1,193,333

The accompanying notes to financial statements are an integral part of this statement.

STANDUP FOR KIDS STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016		2015		
CASH FLOWS FROM OPERATING ACTIVITIES					
Change in net assets	\$	191,199	\$	221,753	
ADJUSTMENTS TO RECONCILE CHANGE IN					
NET ASSETS TO NET CASH PROVIDED BY					
OPERATING ACTIVITIES:					
Depreciation		4,542		7,035	
Change in restricted cash		(25,371)		(159,794)	
Change in contributions receivable		(35,041)		36,400	
Change in prepaid expenses		2,780		(2,200)	
Change in deposits and other assets		(1,657)		713	
Change in accounts payable and accrued expenses		(27,062)		(12,081)	
Total adjustments		(81,809)		(129,927)	
Net cash provided by operating activities		109,390		91,826	
NET INCREASE IN CASH		109,390		91,826	
CASH					
Beginning of year		560,579		468,753	
CASH					
End of year	\$	669,969	\$	560,579	

The accompanying notes to financial statements are an integral part of these statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. StandUp For Kids (the "Organization") was founded in 1990 to help rescue homeless and at-risk youth. With its national headquarters in Atlanta, Georgia, StandUp For Kids is run almost entirely by volunteers, and has established seventeen programs in ten states and the District of Columbia.

A substantial portion of the Organization's income is derived from private companies, foundations, and individuals. There were no donor concentrations during the years ended December 31, 2016 and 2015.

B. Property and equipment is stated at cost if purchased; or if donated, at the fair market value on the date of donation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets, which range from three to seven years. Additions and replacements are charged to the property accounts, while repairs and maintenance are charged to expense as incurred.

Property and equipment, which consists of computer equipment, furniture, and leasehold improvements, is reported on the Statements of Financial Position net of accumulated depreciation, which was \$61,521 and \$56,979 as of December 31, 2016 and 2015, respectively. Depreciation expense was \$4,542 and \$7,035 for the years ended December 31, 2016 and 2015, respectively.

- C. The Organization prepares its financial statements in accordance with U.S. generally accepted accounting principles ("GAAP"). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.
- D. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The Organization records contributions of cash and other assets as unrestricted income unless specifically restricted by the donor. Restricted contributions, including unconditional promises to give with payments due in future periods, are recorded as restricted income. When the donor restriction is fulfilled or expires, the temporarily restricted net assets are reclassified to unrestricted net assets and are reported as net assets released from donor restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations. The Organization's Board has designated certain unrestricted net assets to be held for specific purposes as indicated in Note 5.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that are expected to be met either by actions of the Organization and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that are required to be maintained permanently by the Organization. The Organization had no permanently restricted net assets at December 31, 2016 and 2015.

E. Contributions, including unconditional promises to give, are recorded as revenue when the unconditional pledge is made. All contributions are available for unrestricted use unless specifically restricted by the donor. At December 31, 2016 and 2015, the Organization considered all contributions receivable to be fully collectible; therefore, an allowance for uncollectible contributions receivable has not been recorded.

The Organization records donated services as contribution revenue and expense if the services create or enhance a non-financial asset, or the services would (1) need to be purchased by the Organization if not provided by contribution, (2) require specialized skills, and (3) are provided by individuals with those skills. Donated materials and services are reflected as contributions in the accompanying statements at their estimated value at date of receipt. Donated materials primarily consist of clothes, food, and hygiene products. During the years ended December 31, 2016 and 2015, the Organization recorded donated services of \$24,000 per year which consisted primarily of medical and educational services.

The Organization receives donated services from a variety of unpaid volunteers assisting the Organization with the administration of its programs. No amounts have been recorded in the financial statements for those services since they do not meet the criteria for recognition under GAAP.

- F. The Organization considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents. The Organization did not have cash equivalents or investments as of December 31, 2016 and 2015. The Organization maintains cash deposits that at times may exceed the Federal deposit insurance limit of \$250,000. The Organization believes it mitigates any risk by depositing cash with major financial institutions.
- G. The Organization is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. Income generated from activities unrelated to the Organization's exempt purpose is subject to tax. Management has evaluated all tax positions taken on its returns and believes all positions are more likely-than-not to be sustained upon examination.
- H. The costs of providing the Organization's various programs and other activities have been summarized on a functional basis in the Statements of Activities and Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

I. Subsequent events have been evaluated by management through May 5, 2017, the date these financial statements were available to be issued.

2. RESTRICTED CASH

The Organization maintains a separate bank account to deposit all funds received that are subject to donor restriction or Board designation. Funds subject to various restrictions and designations were \$311,636 and \$286,265 at December 31, 2016 and 2015, respectively.

3. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31:

	2016	2015		
Computer equipment	\$ 10,486	\$	10,486	
Furniture	32,029		32,029	
Leasehold improvements	20,768		20,768	
Total Less accumulated depreciation	63,283 61,521		63,283 56,979	
Total property and equipment, net	\$ 1,762	\$	6,304	

4. OPERATING LEASES

The Organization leases certain office space and outreach program centers under operating leases that will expire between 2017 and 2019. Lease expense for the years ended December 31, 2016 and 2015 was \$152,295 and \$165,760, respectively. At December 31, 2016, the future minimum lease payments under all leases are as follows:

<u>Year</u>	Amount		
2017	\$	48,125	
2018	\$	46,125	
2019	\$	41,250	

5. BOARD DESIGNATED NET ASSETS

At December 31, 2016 and 2015, Board designated net assets consisting of \$158,937 and \$138,937, respectively, was designated for a building fund for the Organization's San Diego Chapter. This fund is to be used for purchasing a permanent outreach center for the San Diego Chapter.

6. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are as follows at December 31:

	2016	2015
Orange County Housing Support	\$ 27,370	\$ 30,631
Weingart Foundation	25,273	4,194
SunTrust Bank	16,582	19,661
Wal-Mart Foundation	8,587	13,644
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Orange County Miscellaneous Support	7,523	5,868
City of Mission Viejo	6,081	6,035
UPS Technology Grant	5,809	5,809
CarMax Foundation	5,455	10,708
Taco Bell Foundation Grant	3,019	6,661
The Allergan Foundation	1,677	3,265
Virgin Unite USA, Inc. Grant	1,435	1,966
Western Digital Foundation	887	-
The Fidelity Charitable Gift Fund	692	2,246
Wells Fargo Foundation	369	2,130
Agena Foundation	230	230
The Osterman Foundation	-	30,400
United Way of Greater Atlanta	-	15,000
Emerald Club Grant	-	2,519
Orange County Kids Services		183
Total temporarily restricted net assets	\$ 110,989	\$ 161,150

Temporarily restricted net assets were released for the following purposes for the years ended December 31:

	2016		2015		
Mentoring and education	\$	48,181	\$	28,836	
Outreach centers		41,142		46,860	
Kids services		15,615		22,202	
Housing support		12,874		1,843	
Total	\$	117,812	\$	99,741	

7. IN-KIND CONTRIBUTIONS

In-kind contributions received for the years ended December 31, 2016 and 2015 consist of the following:

	2016	2015
Clothes	\$ 192,241	\$ 163,938
Rent/meeting space	48,490	26,005
Food	39,830	69,993
Services	24,000	24,000
Other miscellaneous items	23,997	92,983
Total in-kind contributions	\$ 328,558	\$ 376,919